



PAMPLIN COLLEGE OF BUSINESS
REAL ESTATE
VIRGINIA TECH.

Bachelor of Science in Real Estate (BSRST)
Commercial Development and Investment Major
Program in Real Estate

For students entering under UG Catalog 2022-2023

I. BS Real Estate Common Degree Core Requirements (21 credits)

#REAL 1004 Discovering Real Estate	2__
#REAL 1014 Careers in Real Estate (Co: 2004 or UAP 2004)	1__
#REAL/UAP 2004 Principles of Real Estate	3__
ACIS 2115 Principles of Accounting (Sophomore standing)	3__
#REAL 2044 Professional Development in Real Estate (Pre: 1014)	3__
#REAL 3024 Applied Real Estate Development (Co: 3044. Pre: (2004 or UAP 2004), (1014 or 2014), 2034)	3__
#REAL/FIN 3044 Financing Real Estate Projects (Pre: (2034 or BIT 2404), (AAEC 1005 or ECON 2005))	3__
#AAEC 4754 Real Estate Law (Junior standing)	3__

II. Commercial Development and Investment Major Requirements (15-24 credits)

#COMM 2004 Public Speaking ¹ (Sophomore standing)	3__
#REAL 2034 Real Estate Data Analysis ² (Pre: (UAP 2004 or REAL 2004), (REAL 2014 or REAL 1014))	3__
#REAL/MKTG 3034 Real Estate Market Analysis (Pre: 2034, (AAEC 1005 or ECON 2005))	3__
#ENGL 3764 Technical Writing (Junior standing. Pre: 1106 or 1204H or COMM 1016)	3__
#PM 4684 Managing & Leasing Commercial Property (Junior standing)	3__
#REAL 4075 Commercial Real Estate Studio (Pre: 3024, (3034 or MKTG 3034))	3__
#REAL 4076 Commercial Real Estate Studio (Pre: (3044 or FIN 3044 or FIN 4154), 4075)	3__

#Choose one:

BC 2014 Construction Principles (Pre: 1224)	3__
GEOG 2084 Principles of Geographic Information Systems	
MGT 2354 Leadership for Managers and Entrepreneurs (Sophomore standing)	
REAL 3954 Study Abroad (must be 3-credit course)	
REAL 4064 Real Estate Appraisal (Senior standing. Pre: 3044 or FIN 4154)	
PM 4644 Advanced Property & Asset Management (Pre: (2674 or 3674), 4964)	

III. Real Estate Electives (21 hours; at least 50% at the 3000 or 4000 level)

Students must have a restricted elective plan of study approved by their real estate advisor by fall of their third year. It must consist of a declared double major or minor related to a focused area of study related to commercial real estate. Students who are double majors may substitute courses from their other major for restricted electives if the courses are not real estate requirements in Sections I and II above.

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IV. Pathways to General Education (36-45 credits)

The total number of credit hours will vary depending on whether the Pathways courses are used to meet departmental requirements, but the credit hours may not be counted twice. (36 credits with REAL requirements ENGL 3764 satisfying Concept 1a and REAL 2034 satisfying one Concept 5f course, and a Pathways course is selected that satisfies Concepts 2 and 7.)

Concept 1 – Discourse (9 credits)

1f – Foundational (6 credits)(COMM 1015-6 recommended)	3__ 3__
1a – Advanced/Applied (3 credits) (ENGL 3764 required for major)	3__

¹ COMM 2004 is only required if students do not take COMM 1015-6 for Pathways Concept 1f.

² BIT 2405 is a substitute for Pamplin students double majoring and real estate is not their first major.

Concept 2 – Critical Thinking in the Humanities (6 credits) (1 course should double count with Concept 7) ³	3__ 3__
Concept 3 – Reasoning in the Social Sciences (6 credits) (ECON 2005-6 or AAEC 1005-6 are required prerequisites for Core and Major courses)	3__ 3__
Concept 4 – Reasoning in the Natural Sciences (6 credits)	3__ 3__
Concept 5 – Quantitative and Computational Thinking (9 credits)	
5f – Foundational (6 credits) (MATH 1524 recommended and REAL 2034 required Core course)	3__ 3__
5a – Advanced/Applied (3 credits) (SPIA 2104 recommended)	3__
Concept 6 – Critique and Practice in Design and the Arts (6 credits)	
6a – Arts (3 credits)	3__
6d – Design (3 credits) (MGT 2064 recommended)	3__
Concept 7 – Critical Analysis of Identity and Equity in the United States (see Concept 2 or footnote 4)	3__

**V. Free Electives (Remaining credits required to complete 120 credit hours required for degree)
(9-21 hours needed to reach 120 hours depending on courses taken to satisfy sections I-IV)**

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GENERAL INFORMATION

- A total of 120 credit hours is required for graduation. Any exceptions to this curriculum must be approved by the student’s department head and Associate Dean for Pamplin Undergraduate Programs.
- Foreign Language Requirement: Students who did not successfully complete at least two years of a single foreign, classical, or sign language during high school must successfully complete six credit hours of a single foreign, classical, or sign language at the college level. Courses taken to meet this requirement do not count towards the minimum credit hours required for graduation. Please refer to the Undergraduate Catalog for details.
- Pre-requisites: Students are responsible for ensuring they have met necessary pre-requisites for all courses. Courses with pre-requisites are noted with * (e.g. *ENGL 1106). Please refer to the Undergraduate Catalog or academic advisor.
- Transferring Courses: Requirements and procedures for transferring courses are available <http://pampl.in/transferecreditsteps>
- Overall and In-Major GPA: Students must have an overall GPA of 2.0 and an in-major GPA of 2.0 to graduate. Courses used to calculate the in-major GPA are noted with a # (e.g. #REAL 1004).
- Policy 91: University policy requires a student to make satisfactory academic progress towards a degree in order to remain enrolled at the institution. Students in the real estate degree program with 30 or more credit hours must enroll in at least one REAL course per semester. Failure to do so may result in the student’s dismissal from the real estate degree program. This policy is strictly enforced.

³ Concept 7 must be satisfied if a course is not selected that double counts for Concepts 2 and 7.